



Workforce and Supplier Diversity

Special Initiatives and Results

February 2009

Established a Memorandum of Understanding (MOU) in November 2008 to establish a working partnership of support organizations to assist the project's Supplier Diversity program in such areas as vendor outreach, MBE capacity building, certification, financial assistance and general business development. Together, the partners have established a Small Business and Supplier Diversity Opportunity Center, located at HEDCo's Business Resource Center, 15 Lewis Street, Hartford.

The partners include:

1. US Small Business Administration, Hartford Office (SBA)
2. US Minority Business Development Agency (MBDA)
3. Minority Business Enterprise Center Network (MBEC)
4. Hartford Economic Development Corporation (HEDCo)
5. HEDCo's Business Resource Center (BRC)
6. Connecticut Minority Supplier Development Council (CMSDC)

The Opportunity Center's services and initiatives include:

- Conducting Business to Buyer Match Makers (B2B's) to pair local firms with the General Contracting community to establish partnerships and business relationships. Held two to date with over 250 participants.
- Established a Vendor Registration system to catalogue the capacity of the local contracting community, including MBEs and WBEs.
- Conducting on-going Certification Enhancement services through the MBEC and the BRC for local contractors who are interested in applying for or expanding their certifications. We accept DAS or DOT certification.
- Implementing a Construction Careers in Action! Skill training and job placement initiative focused on local area residents by combining g apprentice and OJT strategies, partnering with the DOL and other agencies.
- Developing a MBE Capacity Building Initiative to identify and focus on improving and developing the back office capacity of firms through a series of courses and training efforts including topics ranging from Project Administration, Cost Control, Safety, HR, Purchasing, etc...

- Established a working relationship with a number of local workforce development organizations to establish a network of services, including Job Placement, Job Readiness programs, skill training, career counseling and employment outreach.
- Conducting outreach to local and regional MWBEs through tradeshow and other efforts in conjunction with the MOU partners.

Results to date:

Total dollars awarded to date = \$94.6 million dollars in design, engineering and initial construction

M/WBE firms = 33% or \$39 million awarded to 43 MWBE firms!

Noteworthy achievements:

Homestead Avenue General Contractor is a Hispanic Owned firm who won the \$22.5 million dollar publicly bid contract, and has contracted a significant portion of work to area MBE and WBE subcontractors.

March 6, 2009

**Coastline Construction – General Contractor
Edgewood Street Sewer Separation Project - \$4,200,000
Clean Water Project**

Work Force:

Work force projections are for 18 total employees for all contractors--both prime and subcontractors—during the life of the project.

Work force projections – Edgewood Project

- 40 % Minority
- 11% Female
- 20-30% Hartford Resident
- Coastline Construction is committed to recruit and train 1-2 residents from the Edgewood Street neighborhood in a MDC sponsored Job Training Initiative. These trainees would increase the total employment on the project to 20.

Subcontractors:

- Coastline hired 6% MBE and 3% WBE subcontractors as part of their bid requirement. They include:
 1. CT Paving – MBE paving services.
 2. J&P Construction – MBE install sidewalks and masonry
 3. Liberty Landscapes – WBE for planting and tree removal services
 4. Santoro, Inc. – WBE for pavement saw-cutting and concrete coring services
- Coastline participated in a MDC Business to Buyer Match Maker event in December at HEDCo's Business Resource Center. There they met with 14 Hartford based MBEs. Five of these were hired for specific work related to the Edgewood project.
- Additional local Hartford MBES hired as a result of the Buyer Match Maker include:

The Metropolitan District



1. Harford Lumber, Albany Avenue - Lumber and related items
2. Star Hardware, Main Street - Project signage and miscellaneous items
3. Citgo Gas Station, Woodland Street- Diesel fuel for machinery and fleet
4. Long and Grier Trucking, Main Street - Debris hauling
5. Rental of property on Edgewood Street - For use as the project's formal Construction office

March 6, 2009

**Completion of Construction of Mid-Franklin Avenue Area Separation Project
Phase 2 - \$985,000
Albanese D & S, Inc. – General Contractor**

Work Force:

Work force projections are for 10-12 total employees for all contractors--both prime and subcontractors on the Mid-Franklin project. The project's construction period will last approximately 290 days and will have one steady crew to perform the work, including local small businesses; MBE and WBE trade contractors who will provide local workforce.

Work force projections – Mid-Franklin Avenue Area Separation Project

- 3 Hartford Residents
- 3 Minorities

This project will be staffed primarily from the local union hall, and additional workers will be requested from the appropriate union representative.

Subcontractors:

- Contractor to hire 6.09% MBE and 3.04% WBE subcontractors as part of their bid requirement. They include:
 1. CT Paving, LLC- MBE paving services
 2. Maralex Trucking, Inc.- WBE material hauler
 3. VIP Supply, Inc. – WBE supplier of pipes and fittings

Special Initiatives:

The project has agreed to participate in On the Job Training for truck drivers and project administration skills training for Hartford area residents and minorities. There will be a special outreach and mini job fair conducted in March 2009 where applicants will be reviewed and selected for these new jobs. Employer will be Maralex Construction Company – a Hartford area Minority/Women owned small business.

The Metropolitan District 

March 6, 2009

Homestead Avenue Interceptor Extension Project - \$22,500,000
Northeast Remsco Construction, Inc. – General Contractor

Nationally Respected Hispanic owned General Contractor

Work Force:

On the Job Training (OJT) from Hartford based All Pro Connect and Maralex Construction. Northeast Remsco will also participate in OJT.

Sub-contractors:

Contractor hired 6 MBE and 2 WBE subcontractors as part of their bid requirement, totaling \$2.2 million. They include:

1. John Paul Garcia & Associates
 - Services: Surveying
 - Contract Dollar Amount: \$597,315.20
2. Bofam Sanitation, LLC
 - Services: Supply & Service Portable Toilet
 - Contract Dollar Amount: \$4,760.00
3. Diversified Specialty Services
 - Services: On-Site Trucking/Hauling
 - Contract Dollar Amount: \$472,430.00
4. Penney's Construction, Co, LLC
 - Services: Test Pits
 - Contract Dollar Amount: \$41,350.00
5. G.G. Construction, Inc.
 - Services: Operating Engineer Services
 - Contract Dollar Amount: \$125,400
6. Laydon Industries, LLC
 - Services: Milling & Paving, Curb, Sidewalk & Concrete Road Base Trucking/Hauling

The Metropolitan District



- Contract Dollar Amount: \$673,925.00
- 7. Addison Electrical Contr, LLC
 - Services: Electrical Work
 - Contract Dollar Amount: \$80,900.00
- 8. Maralex Trucking, Inc.
 - Services: Trucking & Delivery of Construction Aggregates
 - Contract Dollar Amount: \$237,813.50

Additional Contractor Participation:

Northeast Remsco participated in the MDC sponsored Business to Buyer Match Maker Conference in conjunction with the Hartford Economic Development Corporation's Business Resource Center, the US Minority Business Development Agency and the Greater New England Minority Supplier Development. In addition, Northeast Remsco interviewed numerous Hartford based firms, in which six were hired and four of the six are MBE/WBE's.

Northeast Remsco intends to do business with the following contracts as a result of the Business to Buyer Match Maker Conference:

1. All Pro Connect (MBE) – Clearing and landscaping
2. Penn Rents (DBE) – Small construction equipment rental and purchase
3. Airgas East (DBE) – Welding, burning equipment and materials and safety equipment
4. Hartford Lumber (MBE/WBE) – Lumber and general building materials
5. Star Hardware (MBE/WBE) – Hardware, plumbing and general safety supplies

Special Initiatives:

Northeast Remsco will commit to implement MDC sponsored Skill Training Programs in conjunction with the Department of Labor and Hartford's CT Works, which will be sponsored through MDC On the Job training grants. Planned participants include plumbing, back office skill training, safety coordinators, project administrator, office managers, truck driving, payroll and compliance.

Construction Start Date: Spring 2009